Power Style Profile

What is it?

The Power Style Profile is a short self-assessment tool based on research underlying the award-winning book, Leadership Agility. It takes only about 10 minutes to complete. You'll receive a report that identifies your particular "power style" and gives you custom-tailored tips about how to have more satisfying and productive "pivotal conversations."

"Pivotal conversations" are moderately to highly stressful decision-making situations, where you and another person each have a stake in the outcome, need to come to an agreement, yet disagree about what to do.

Let's face it. Pivotal conversations are can be pretty challenging! Getting personalized feedback, based on in-depth research about how to make them less stressful and more productive, is something we all could use.

What the report includes

Your PSP report will cover the following topics:

♦ An explanation of what power style is.

♦ Results of your self-assessment: A graphic depiction and description of your power style.

♦ What the most effective power styles look like and why.

♦ The likely advantages and possible disadvantages of your current power style.

♦ Tips on what you can do to develop your current power style into one that is optimally effective.

♦ Further written resources to guide you in enhancing your power style.

Options

Use it solo. Go here, register on the Leadership Agility Assessments website, log-on, purchase the assessment ($19.95), fill it out, and download the report.

Debrief with a coach. The most rewarding way to use this tool is to an experienced leadership coach, who is trained to help you debrief the report and think about how to apply its insights to upcoming pivotal conversations.

Group applications. If you want to use the Power Style Profile with a group, such as your management team, we can guide you in the best ways to introduce and utilize this tool for this purpose.

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